

Sky High Self Assessment

1. On a scale of 1 to 5, rate how difficult you believe the following stumbling blocks will be to overcome in the effort to reform public sector procurement processes? (1= Not at all difficult; 5 = Extremely difficult)

	Rank
Concern over adapting outside innovations to local context	
Political expediency & momentum will always drive funding decisions	
Opposition from incumbent providers and their sponsors	
Lack of political will, especially at a time of transition	
Aversion to risk & fear of failure	
Daily responsibilities leave little time for rethinking and rebuilding	
No market discipline to clear out old & incentivize new ideas	
"Experts" rarely seek citizen input or client voice	
Years of rules and regulations built on top of one another	
Administrative or bureaucratic hurdles too high	
Other (please specify)	

2. On a scale of 1 – 5 (1=never relevant, 5=always relevant), rate the relevance of the following challenges or constraints in funding for nonprofit providers?

	Rank
Not enough money to reach goals	
Must spread money around instead of giving more to highest performers	
Too many rules imposed by funding sources	
Too many rules imposed by the city and county	
List of rules and regulations restricting who is eligible is long	
Too few competing nonprofit providers	
Not enough quality providers to fund	
Political influence forces us to fund non-performing vendors	
Administrative requirements to bid/apply are so great, very few small or new providers apply	

Other (please specify)										
3. Name the most important innovation in your field that is being implemented outside your city. Briefly describe (1-2 lines) the likelihood of importing or replicating that model in your city. What would keep it from happening?										
4. Briefly describe (1-2 lines) a recent effort to innovate or reform your organization, business or agency's current practices in order to better achieve your goals.										
5. Briefly describe (1-2 lines) an example of how your organization, business or agency re-envisioned its mission and/or made a major investment in a significantly different set of activities or approaches.										
6. On a scale of 1 to 5, rate the impact of each of the following policies (at state or city level) on breaking down barriers to innovation in your city (1 = Unfamiliar to me; 5 = Making an impact here)										
										Rank
Sunset provision (forces budget justification regularly)										
Performance measurement and/or outcome-based budgeting										
Funding preventive measures when possible										
Repurposing public dollars from what does not work to what works										
Funding that requires collaboration across traditional boundaries										
Funding that continues, rather than ends, when an idea is shown to work										
Competitive funding/putting grant-funded projects up for bid										

Incentives for investment in R&D or new technologies	
Other (please specify)	
7. Name the top 3 organizations, businesses or agencies with which you currently collaborate on a somewhat regular basis.	
8. Name a current or past local effort(s), whether formal or informal, to bring together city agencies, businesses, grant-makers, nonprofit organizations, citizen groups, and others to achieve a shared goal. Briefly describe who initiated the effort, and what has been accomplished to date?	
9. Briefly describe how you are measured and must report on the impact of your nonprofit. Indicate to whom you report this information to and briefly describe what they/you do with this information.*	
10. List the three most important factors that influence your funders decisions to provide funding (renewal or new):*	
11. On a scale of 1-5 (1 =never, 5 = always), rate the extent to which each of the following contributes to your funders' decision to fund or renew a nonprofit provider:*	
	Rank
Nonprofit is new to the and county but has a strong national or regional reputation	
Nonprofit has a track record of past performance	
Ability of nonprofit to articulate community need or purpose and outcomes	

Nonprofit has strong infrastructure in place to implement program objectives	
Nonprofit has significant support from local elected officials	
Program fits within stated goals and objectives of the funding source	
Nonprofit's programmatic model fits the agency's preferred approach	
Nonprofit has broad grassroots community support	
Nonprofit is one of only a few with capacity for the specified work	
Nonprofit has a novel approach to better meet the needs of the target community	
Nonprofit has sufficient resources to respond to community needs	
Nonprofit has significant support from local civic leaders (eg foundations, business, etc.)	
Other (please specify)	
12. Identify an example of a mayor in your city taking initiative to promote innovation or reform in the way that the city and county procure social services from nonprofit providers. Briefly describe (1-2 lines) what they did? How it was helpful (or not), and what changed as a result? How you would have improved that initiative to promote innovation and progress in your issue area? What was missing?	
13. Name a recent watershed event that changed the trajectory of the field you are working in (e.g. homelessness, youth development, poverty reduction) in your city. Briefly describe its significance.	
14. On a scale of 1 to 5, rate past efforts on the part of the city and county to build operational capacity of new or small nonprofits to access city and county funding along the following dimensions (1=highly ineffective, 5 = highly effective):	
	Rank

17. Name up to 3 foundations or businesses that potentially could encourage and enable collaboration on this issue in your city.

18. Briefly describe a recent campaign or other to inform the public or other stakeholders on your issue of choice. In your experience, how effective are grassroots marketing campaigns in increasing demand for innovation and driving results in this field?

19. On a scale of 1 to 5, rate how important to your agency or organization are the following ways to engage citizens or clients' perspectives? (1 = not at all important; 5 = important tool for decision making)

	Rank
Digital media: mobile or online technology platforms	
Citizen or client choice mechanisms (e.g. vouchers)	
Mechanisms to garner feedback from clients or customers (e.g. surveys, focus groups, front-line staff reporting)	
Public forums	
Citizen, parent or client advisory councils	
Sales numbers	
Other (please specify)	

20. Identify up to 3 local champions for innovation, or well-known change agents, and briefly describe (1-2 lines) why you selected them.